



Business Department Saint Ambrose College

A Level Business (AQA) Knowledge Organiser

Unit 2 Managers, leadership and decision making

Sub-topics

1. Management, leadership and decision making
2. Management decision making
3. The role and importance of stakeholders

Key concepts:

- The Tannenbaum Schmidt continuum
- The Blake Mouton grid
- Decision Trees
- Stakeholder Mapping

Key facts / information:

Leadership works on a scale from autocratic to laissez-faire demonstrating authority to autonomy

Stakeholder maps allow firms to see which groups are powerful or have an interest in a decision.

Extension activities:

Research and explain what the Tannenbaum Schmidt Continuum represent.

Write about three different Leaders that you admire. What makes / made them successful? You might want to reference the Tannenbaum Schmidt Continuum.

Further reading and sources of information:

Tutor2U have produced a series of tutorial videos and reference materials for this unit, go to: <https://www.tutor2u.net/business/collections/aqa-a-level-business-study-notes-3-2-managers-leadership-and-decision-making>